

S.C. Bermas S.A. Suceava

Financial statements

as of 31 December 2018

Prepared in accordance with the International Financial  
Reporting Standards adopted by the European Union  
according the Order of the Ministry of Finances no.  
2844/2016 as subsequently amended

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# Statement on the financial position

as of 31.12.2018

<b>RON</b>	<b>Note</b>	<b>31.12.2017</b>	<b>31.12.2018</b>
<b>ASSETS</b>			
Tangible assets	5	12,674,781	11,885,444
Intangible assets	6	77,002	55,956
Financial assets available for sale	7	83,000	83,000
Other non-current assets	7	50,776	46,530
<b>Total assets</b>		<b>12,885,559</b>	<b>12,070,930</b>
<b>LIABILITIES AND EQUITY</b>			
Inventories	8	13,935,753	15,136,531
Trade receivables	9	994,444	951,473
Prepaid expenses	19	107,608	104,120
Cash and cash equivalents	10	59,252	11,859
Other receivables	11	510,099	672,671
<b>Total current assets</b>		<b>15,607,156</b>	<b>16,876,654</b>
<b>TOTAL ASSETS</b>		<b>28,492,715</b>	<b>28,947,584</b>
<b>EQUITY</b>			
Share capital	12	15,087,134	15,087,134
Tangible assets revaluation reserves		1,002,585	1,002,585
Reported result		1,738,802	1,689,164
Awn actions	12		(1.436.726)
Other reserves	12	6,102,357	6,934,672
<b>Total equity</b>		<b>23,930,878</b>	<b>23,276,829</b>
<b>PAYABLES</b>			
Medium-term credits	13	173,881	173,146
Deferred tax payables		173,881	173,146
<b>Total long-term payables</b>	14	745,205	890,152
Trade payables	15	435,880	1,687,049
Short-term loans from banks	14	1,500,000	1,500,000
Other payables	14	1,706,871	1,420,408
<b>Total current payables</b>		<b>4,387,956</b>	<b>5,497,609</b>
<b>TOTAL PAYABLES</b>		<b>4,561,837</b>	<b>5,670,755</b>
<b>TOTAL EQUITY AND PAYABLES</b>		<b>28,492,715</b>	<b>28,947,584</b>

Financial statements have been approved by the Board of Directors on 13.03.2019.

*Anisoï Elena*  
General Manager

*Tebrean Iridenta*  
Economic Manager

# Statement of comprehensive income

for the year ended on 31.12. 2018

<b>in RON</b>	<b>Note</b>	<b>2017</b>	<b>2018</b>
Turnover	17	27,964,969	30,225,768
Variation in inventory of finished products and production in progress	18	3,980,183	4,119,021
Other revenues	18	725,390	908,697
Raw materials and consumables	20	(13,277,408)	(14,151,745)
Personnel expenses	20	(10,246,988)	(12,586,108)
Amortisation and depreciation of assets	5,6	(1,515,484)	(1,593,212)
Other third party services		(1,018,112)	(978,585)
Other expenses	19	(3,414,042)	(2,942,214)
<b>Operational profit</b>		<b>3,198,508</b>	<b>3,001,622</b>
Financial revenues	21	21	7
Financial expenses	21	(1,006,284)	(1,084,085)
<b>Profit before taxation</b>		<b>2,192,245</b>	<b>1,917,544</b>
Income tax	22	(433,622)	(277,954)
<b>PROFIT OF THE YEAR</b>		<b>1,758,623</b>	<b>1,639,590</b>
<b>Other elements of comprehensive income</b>			
Increase/(Decrease) of reserve from the revaluation of tangible assets, net of deferred tax			
<b>TOTAL COMPREHENSIVE INCOME OF THE PERIOD</b>		<b>1,758,623</b>	<b>1,639,590</b>
<b>INCOME PER SHARE</b>			
Basic	16	<b>0,082</b>	<b>0,076</b>
Diluted			

*Anisoï Elena*  
*General Manager*

*Tebrean Iridenta*  
*Economic Manager*

## Statement of changes in equity

for the year ended on 31.12.2018

	Share capital	Adjustments in share capital	Treasury shares	Reserves from the revaluation of tangible assets	Other reserves	Reported result	Total equity
<b>Balance on 1.01.2018</b>	<b>15,087,134</b>			<b>1.002.585</b>	<b>6.102.357</b>	<b>1,738,802</b>	<b>23,930,878</b>
<b>Total comprehensive income of the period</b>							
Net income of the period						1,639,590	1,639,590
<b>Other elements of comprehensive income</b>							
Acquisition of treasury shares							
Distribution to other reserves					832,315	(325,309)	507,006
Treasury shares acquired			(1,436,726)				(1,436,726)
Change in reserve from the revaluation of tangible assets							
Changes in reserve from the distribution of treasury shares							
Hedging of financial loss reported to adjustments in share capital							
Change in reported income from the use of fair value as deemed cost						54,813	54,813
<b>Total other elements of comprehensive income</b>							
<b>Total comprehensive income for the period</b>							
<b>Shareholders changes directly recorded in equity</b>							
Distribution of dividends from the comprehensive income						(1,418,732)	(1,418,732)
<b>Shareholders changes directly recorded in equity</b>							
<b>Balance on 31.12.2018</b>	<b>15,087,134</b>		<b>(1,436,726)</b>	<b>1,002,585</b>	<b>6,934,672</b>	<b>1,689,164</b>	<b>23,276,829</b>

Notes from pages 6 to 31 are integrant part of financial statements.

## Statement of changes in equity

for the year ended on 31.12.2017

	Share capital	Adjustments in share capital	Treasury shares	Reserves from the revaluation of tangible assets	Other reserves	Reported result	Total equity
<b>Balance on 1.01.2017</b>	<b>15,087,134</b>			<b>1.002.585</b>	<b>5.958.523</b>	<b>1,513,607</b>	<b>23,561,849</b>
<b>Total comprehensive income of the period</b>							
Net income of the period						1,758,623	1,758,623
<b>Other elements of comprehensive income</b>							
Acquisition of treasury shares							
Distribution to other reserves					143,834	(143,834)	
Treasury shares acquired							
Change in reserve from the revaluation of tangible assets							
Changes in reserve from the distribution of treasury shares							
Hedging of financial loss reported to adjustments in share capital							
Change in reported income from the use of fair value as deemed cost						12,210	12,210
<b>Total other elements of comprehensive income</b>							
<b>Total comprehensive income for the period</b>							
<b>Shareholders changes directly recorded in equity</b>							
Distribution of dividends from the comprehensive income						(1,401,804)	(1,401,804)
<b>Shareholders changes directly recorded in equity</b>							
<b>Balance on 31.12.2017</b>	<b>15,087,134</b>			<b>1,002,585</b>	<b>6,102,357</b>	<b>1,738,802</b>	<b>23,930,878</b>

Notes from pages 6 to 31 are integrant part of financial statements.

**Statement of cash flow**  
for the year ended on 31.12. 2018

in lei

	<u>2017</u>	<u>2018</u>
<b>Cash flow from operating activity:</b>		
Collections from clients	36,358,640	39,221,245
Payments for suppliers	(16,633,547)	(18,153,157)
Payments for employees	(5,038,297)	(6,218,878)
Payments for local budget	(81,983)	(82,619)
Payments for state budget	(7,680,488)	(9,343,284)
Paid excises	(2,747,655)	(2,863,641)
Paid income tax	(490,208)	(280,737)
<b>Cash flow from operating activity</b>	<b><u>3,686,462</u></b>	<b><u>2,278,929</u></b>
<b>Cash flow from investment activity:</b>		
Payments for the purchase of shares		(1,436,726)
Payments for the acquisition of assets	(726,724)	(850,080)
Collections from subsidies	3,000	6,937
Collected interests	2 1	7
Collected dividends		
<b>Net cash flow from investment activities</b>	<b><u>(723,703)</u></b>	<b><u>(2,279,862)</u></b>
<b>Net cash flow from financing activities</b>		
Collections from issue of shares		
Collections from long-term loans		
Credit collections		1,251,170
Paid interests and credit repayments	(1,680,361)	(40,826)
Payment of long term loans instalments		
Paid dividends	(1,248,974)	(1,256,804)
<b>Net treasury of financing activities</b>	<b><u>(2,929,335)</u></b>	<b><u>(46,460)</u></b>
<b>Net treasury increase and treasury equivalents</b>	<b>33,424</b>	<b>(47,393)</b>
<b>Treasury and treasury equivalents at the beginning of the financial year</b>	<b>25,828</b>	<b>59,252</b>
<b>Treasury and treasury equivalents at the end of the financial year</b>	<b><u>59,252</u></b>	<b><u>11,859</u></b>

Notes from pages 6 to 31 are integrant part of financial statements.

# Notes to financial statements

*for the year ended on 31 December 2018*

## 1. Reporting entity

SC Bermas S.A. Suceava (the "Company") is a limited liability company operating in Romania in accordance with the Law 31/1990 on trade companies, which was established as a joint stock company by GD 1353 / 27.12.1990 by transforming the former Beer and Malt Company of Suceava.

The company is headquartered in Suceava, Suceava, str. Humorului no.61, tax identification number RO723636, Registration number with the Trade Register J33/37/1991.

The company has as object of activity the production and marketing of beer, malt and other alcoholic and soft drinks, derivatives and by-products resulted of manufacturing and services rendered to third-parties.

The company shares have been listed on the Bucharest Stock Exchange, category II, with the indicative BRM, since 16 April 1998.

On 31 December 2018, the company is owned in proportion of 30.87% by the Victoria Bermas Suceava Association, Suceava County, in a proportion of 20.80% of PAS Bermas Suceava Suceava county and by other shareholders in a proportion of 48.33%.

The records on shares and shareholders are held according to the law by SC Depozitarul Central S.A. Bucharest.

## 2. Preparation bases

### (a) Declaration of conformity

Separate financial statements are prepared by the Company in accordance with the Order 881/2012 on the application by companies whose securities are admitted to trading on a regulated market, International Financial Reporting Standards adopted by the European Union, the Order 2844 / 12.12.2016 for the approval of accounting regulations in accordance with international Financial Reporting standards.

The date of transition to International Financial Reporting Standards was January 1, 2012.

### b) Presentation of financial statements

Individual financial statements are presented in accordance with IAS 1 "Presentation of Financial Statements". The Company has adopted a presentation based on liquidity in the statement of the financial position and a presentation of income and expenditure according their nature in the statement of comprehensive income, considering that these presentation methods provide information that is reliable and more relevant than the ones that would be presented under other methods allowed by IAS 1.

### (c) Functional and presentation currency

The Company management considers that the functional currency as defined by IAS 21 "The Effects of exchange rate variation" is Romanian leu (RON). Individual financial statements are presented in RON, rounded to the nearest leu, currency that the Company management chose as presentation currency.

### (d) Evaluation bases

Individual financial statements have been prepared on the historical cost basis except for lands and buildings which are evaluated at fair value.

The accounting policies set out below have been applied consistently to all periods presented in these financial statements and to the preparation of the statement of financial position for the year ended on 31 December 2018. These financial statements have been prepared on a business continuity basis.

### (e) Use of estimates and judgements

The preparation of individual financial statements in accordance with the International Financial Reporting Standards requires the management's use of estimates, reasoning and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Reasoning and assumptions associated to these estimates are based on historical experience and on other factors deemed reasonable in the context of estimates. The results of these estimates form the basis for reasoning about the



## Notes to financial statements

for the year ended on 31 December 2018

accounting value of assets and liabilities that cannot be obtained from other sources of information. Results may differ from these estimates.

### 3. Significant accounting policies

The accounting policies have been applied consistently to all periods presented in the financial statements prepared by the Company.

Individual financial statements are prepared on the assumption that the Company will continue its activity in the foreseeable future. To assess the applicability of this hypothesis, the management reviews the forecasts of future cash flows.

#### (a) Transaction in foreign currency

Transactions in foreign currency are recorded in RON at the official exchange rate on the date of the transaction. Monetary assets and liabilities in foreign currencies at the balance sheet date are converted into the functional currency at the exchange rate of the day.

Gains or losses resulting from the settlement thereof and from the conversion of assets and liabilities denominated in foreign currencies using the exchange rate at the end of the financial year are recognized in the statement of comprehensive income.

Currency exchange rates of main foreign currencies were:

Currency	31 .12. 2017	31 .12 2018	Variation
Euro (EUR)	4,6597	4,6639	+0,09%
US dollar (USD)	3,8915	4,0736	+4,68%

#### (b) Financial instruments

##### *Non-derivate financial instruments*

The Company initially recognizes financial assets (loans, receivables and deposits) the date on which they were initiated. All other financial assets are initially recognized on the trade date when the Company becomes part of the contractual terms of the instrument.

The Company initially recognizes non-derivative financial liabilities on the trade date when the Company becomes part of the contractual terms of the instrument. They are initially recognized at fair value plus any directly attributable transaction costs. Subsequently to their initial recognition, these financial liabilities are measured at amortized cost using the effective interest method.

The Company recognises a financial asset when the contractual rights on cash flow from the asset expire or when rights to collect the contractual cash flows of the financial asset are transferred in a transaction in which risks and benefits of proprietary right on the financial asset are significantly transferred. Any interest in the transferred financial assets that is created or retained by the Company is separately recognized as asset or liability.

The Company recognises a financial liability when its contractual obligations are fulfilled or cancelled or expire.

Financial assets and liabilities are offset and in the statement of financial position the net value is presented only when the Company has the legal right to offset the amounts and intends either to settle them on a net basis, or to realize the asset and to settle the liability at the same time.

The Company has the following non-derivative financial assets: receivables, cash and cash equivalents and financial assets available for sale.

##### *Receivables*

Receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are initially recognized at fair value plus any directly attributable transaction costs. Subsequently to their initial recognition, receivables are measured at amortized cost using the effective interest method less impairment losses value. Receivables comprise trade receivables and other receivables.

## Notes to financial statements

*for the year ended on 31 December 2018*

### *Cash and cash equivalents*

Cash and cash equivalents comprise: cash balances and current accounts.

### *Financial assets available for sale*

Financial assets available for sale are non-derivative financial assets that are designated as available for sale. Financial assets available for sale are initially recognized at fair value plus any directly attributable transaction costs.

Subsequently to their initial recognition, they are measured at cost less any impairment losses.

### *Share capital*

#### **(i) Ordinary shares**

Ordinary shares are classified as part of equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity at their net value by tax effects.

#### **(ii) Share capital buy-back and re-issue (treasury shares)**

When share capital recognized as part of equity is bought-back, the value of the consideration paid, including directly attributable costs and other costs, net of tax effects, is recognized as a deduction from equity. Bought-back shares are classified as treasury shares and presented as a reserve on own shares. When treasury shares are subsequently sold or reissued, the amount received is recognized as an increase in equity and the surplus or deficit on the transaction is presented as share premium.

#### **(c) Tangible assets**

##### **(i) Recognition and evaluation**

Tangible assets are initially recognized by the Company as assets at cost. The cost of an item of tangible asset comprises the purchase price, including non-recoverable taxes, after deducting any commercial discounts and any costs directly attributable to bringing the asset to the location and condition necessary for its use for the purposes intended by the management, such as personnel expenses arising directly from the construction or acquisition of the asset, cost for site preparation, initial cost for delivery and handling, installation and assembly costs, professional fees.

The cost of an item of tangible asset built by the entity includes:

- cost of materials and direct personnel expenses;
- other costs directly attributable to bringing the asset to the condition required for the current use;
- when the Company is required to move the asset and restore the site, the estimated costs of dismantling and moving the items and of restoring the site in which they have been capitalized;
- capitalized borrowing costs.

The value of tangible and intangible assets of the Company on 31 December 2018 is detailed in Notes 5 and 6.

Tangible assets are classified by the Company in the following classes of assets of the same kind and with similar uses:

- Lands;
- Constructions;
- Equipment, technical equipment and machinery;
- Vehicles;
- Other tangible assets.

Land and buildings are highlighted at revaluated value, this one representing the fair value at the date of revaluation less any subsequently accumulated depreciation and any accumulated impairment losses.

## Notes to financial statements

*for the year ended on 31 December 2018*

Equipment, technical equipment and machinery and vehicles are highlighted using the deemed cost, this one representing the fair value at the date of the last revaluation (31 December 2010) made at the transaction date.

Fair value is based on market prices and adjusted, if necessary, so that to reflect differences in the nature, location or conditions of that asset.

Revaluations are conducted by specialized reviewers, ANEVAR members. The frequency of revaluations is dictated by market dynamics the land and buildings owned by the Company belong to.

### *(ii) Subsequent expenditure*

Subsequent expenditure is capitalized only when it increases the value of future economic benefits embodied in the value of the asset it is intended for. Expenditure on repairs and maintenance is recognized in the statement of comprehensive income when incurred.

### *(iii) Depreciation*

The tangible assets items are depreciated from the date they are available for use or are in working condition and for assets built by the entity, from the date the asset is completed and ready for use.

Generally depreciation is calculated using the straight-line method over the estimated useful life of the assets as follows:

Constructions	40 years
Equipment	2-12 years
Vehicles	4-8 years
Furniture and other tangible assets	4-12 years

Land is not depreciated.

In case of technological equipment, machinery and working equipment, computers and peripherals, the Company applied the method of accelerated depreciation by a depreciation percentage of up to 50% of the input value.

Depreciation is generally recognized in profit or loss, unless the amount is included in the accounting value of another asset.

Depreciation methods, estimated useful lifetimes and residual values are reviewed by the company management at each reporting date and adjusted if appropriate.

### *(iv) Sale /scrapping of tangible assets*

Tangible assets that are scrapped or sold are eliminated from the balance sheet with their corresponding accumulated depreciation. Any profit or loss resulting from such operations is included in current profit or loss.

## **(d) Intangible assets**

### *(i) Recognition and evaluation*

Intangible assets acquired by the Company and having a determined useful lifetime are evaluated at cost less accumulated depreciation and accumulated impairment losses.

### *(ii) Subsequent expenditure*

Subsequent expenditure is capitalized only when it increases the value of future economic benefits embodied in the value of the asset it is intended for. All other expenditure, including expenditure on trade fund and internally generated brands are recognized in profit or loss when incurred.

### *(iii) Depreciation of intangible assets*

Depreciation is calculated on the cost of the asset less its residual value.

Depreciation is recognized in profit or loss using the straight-line method for the estimated useful life of intangible assets other than trade fund, from the date they are available for use. The estimated useful lives for the current period and for comparative periods are as follows:

## Notes to financial statements

for the year ended on 31 December 2018

- Software 4 years.

Depreciation methods, useful lives and residual values are reviewed at the end of each financial year and adjusted if appropriate.

### (e) Inventories

Inventories are evaluated at the lower value between cost and net realizable value.

The cost of inventories is based on the first-in first-out method (FIFO) for materials and on the weighted average cost method (WAC) for raw materials, semi-finished and finished products, and includes expenditure incurred for the purchase, production or processing of inventories and other costs incurred in bringing the inventories to the current form and location.

For Inventories produced by the Company and for those with production in progress, costs include appropriate share of administrative costs of production based on normal operating capacity.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and costs necessary to make the sale.

### Determining the fair values

Certain accounting policies of the Company and presentation conditions require the determination of fair value for financial assets and liabilities and for non-financial assets. Fair values were determined for evaluation and / or presentation of information based on the methods described below.

*Fair value measurement* (effective for annual financial statements covering periods starting on or after 1 January 2013). IFRS 13 sets a single framework for all fair value measurements when fair value is required or permitted by the International Financial Reporting Standards. IFRS 13 describes how fair value should be measured in accordance with the International Financial Reporting Standards when it is required or permitted by the International Financial Reporting Standards. The standard does not introduce additional requirements for the evaluation of assets and liabilities at fair value but it does not eliminate exceptions to fair value measurement existing in the current standard. The existing standard has some additional information that allow users of financial statements to evaluate the methods used for fair value measurements and the assessment effect on profit or loss or on other comprehensive income for fair value measurements using significant unobservable elements. As stated in the financial statements of 2012, IFRS 13 had no significant impact on the financial statements as the methods and assumptions used to measure the fair value of assets are in accordance with IFRS 13. Tangible assets recognized as assets are initially measured at cost by the Company. The cost of an item of tangible assets comprises the purchase price, including non-recoverable taxes, after deducting any commercial discounts and any costs directly attributable to bringing the asset to the location and condition necessary for the intended use by the management, such as: personnel expenses arising directly from the construction or acquisition of the asset, cost for site preparation, initial costs for delivery and handling, installation and assembly costs, professional fees. The cost of an item of tangible assets built by the entity includes:

- cost of materials and direct personnel costs;
- other costs directly attributable to bringing the asset to the condition for use;
- when the Company is required to move the asset and restore the related space, the estimated costs of dismantling and removing the items and restoring the space in which they have been capitalized;
- capitalized borrowing costs.

SC BERMAS SA uses fair value as deemed cost for an item of tangible or intangible assets. When opening the financial position of the entity's financial statements prepared in accordance with International Financial Reporting Standards, SC BERMAS SA presented each item in the statement of opening financial position in accordance with International Financial Reporting Standards: aggregate value of those fair values and aggregate adjustment of the reported accounting values in accordance with the previous accounting principles.

Land and buildings are highlighted at revaluated amount, this one representing the fair value at the date of revaluation less any subsequently accumulated depreciation and any accumulated impairment losses. Equipment, technical equipment and machinery and vehicles are highlighted using the deemed cost, this one

## Notes to financial statements

*for the year ended on 31 December 2018*

representing the fair value at the date of the last revaluation (31 December 2010) made at the transaction date.

Fair value is based on market prices and adjusted, if necessary, so that to reflect differences in the nature, location or conditions of that asset.

Revaluations are conducted by specialized reviewers, ANEVAR members. The frequency of revaluations is dictated by market dynamics the land and buildings owned by the Company belong to.

In order to improve consistency and comparability in fair value measurements and the information presented, IFRS 13 establishes a fair value hierarchy that inputs used in fair value measurement techniques are classified in three levels:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity has access to at the reporting date;
- Level 2 - inputs other than quoted prices included in Level 1 that are observable for the asset or liability concerned, either directly or indirectly;
- Level 3 - inputs that are not based on observable market data.

### Level 1 input

- quoted prices in active markets for identical items best reflecting the fair value;
- if there is a level 1 price, an entity must use this price to the fair value measurement. Exceptions include:
  - ✓ The entity may use, in certain cases, an alternative methodology for pricing not based exclusively on quoted prices available but rather on the relationship between securities and other reference titles listed (for instance, the determination of fair value based on a pricing matrix);
  - ✓ In certain circumstances, the quoted price in an active market may differ from the fair value at the measurement date (for instance, when significant events occur after the market closes, but before the valuation date).

### Level 2 input

- Level 2 input includes:
  - ✓ quoted prices in active markets for similar assets or liabilities;
  - ✓ quoted prices in markets that are not active for identical or similar assets or liabilities;
  - ✓ observable inputs other than quoted prices for the asset or liability (eg interest rates and yield curves, volatilities, prepayments, rates of default);
  - ✓ input data mainly resulted in conjunction with observable market data by correlation or other means;
- an adjustment of Level 2 inputs not based on observable data and is significant for the whole valuation leads to a Level 3 assessment.

### Level 3 input

- the objective of fair value does not change when fair value is measured on the basis of unobservable inputs;
- unobservable inputs should reflect assumptions used by market participants in pricing the asset or liability, including assumptions about risk;
- an entity should determine unobservable inputs using the best available information, which may include the entity's own data.

As stated in the financial statements of 2017, certain accounting policies of the Company and disclosure conditions require the determination of fair value for financial assets and liabilities and for non-financial assets. Fair values were determined for evaluation and / or disclosure of information based on the methods described below. When applicable, additional information on the assumptions used in determining fair values is presented in the notes specific to that asset or liability.

## Notes to financial statements

*for the year ended on 31 December 2018*

Short-term receivables, which have no stated interest rate, are measured at initial invoice amount if the effect of updating is insignificant. Fair value is determined at initial recognition and, for presentation purposes, at each reporting date.

When applicable, further information on the assumptions made in determining fair values is presented in the notes specific to the asset or the liability.

### *(i) Tangible assets*

The fair value of lands and buildings is based on the market method using quoted market prices for similar items when available.

### *(ii) Intangible assets*

The fair value of intangible assets is based on updated cash flows that are expected to incur as a result of the use and finally the sale of these assets.

### *(iii) Inventories*

The fair value of inventories is determined based on estimated selling price that could be obtained in the ordinary course of business less the estimated costs of completion and sale, and a reasonable profit margin based on the effort required to complete and sell inventories.

### *(iv) Trade receivables and other receivables*

The fair value of trade receivables and other receivables is estimated as the current value of future cash flows, updated at the market interest rate at the reporting date.

Short-term receivables, which have no stated interest rate, are measured at initial invoice amount if the effect of updating is insignificant. Fair value is determined at initial recognition and, for presentation purposes, at each annual reporting date.

### **(f) Impairment of non-financial assets**

The accounting value of the Company's non-financial assets that are not financial in nature, other than deferred tax assets, is reviewed at each reporting date in order to identify the existence of impairment indications. If such indication exists, the recoverable value of those assets is estimated.

An impairment loss is recognized when the accounting value of the asset or its cash-generating unit exceeds the recoverable value of the asset or cash-generating unit. A cash-generating unit is the smallest identifiable group that generates cash and independently from other assets and groups of assets has the ability to generate cash flows. Impairment losses are recognized in the statement of comprehensive income.

The recoverable value of an asset or cash-generating unit is the maximum between its value in use and its fair value less costs to sell the asset or units. To determine the value in use, the expected future cash flows are updated using a pre-tax discount rate that reflects the current market conditions and the risks specific to the asset.

Impairment losses recognized in prior periods are assessed at each reporting date to determine whether they have decreased or no longer exists. An impairment loss is reviewed in case of any change in the estimates used to determine the recoverable value. An impairment loss is reviewed only if the asset's accounting value does not exceed the accounting value that would have been determined, net of depreciation and amortization, if no impairment loss had been recognized.

### **(g) Dividends to be distributed**

Dividends are treated as a distribution of profit in the period in which they were declared and approved by the General Meeting of Shareholders. Dividends declared before the reporting date are recorded as liabilities at the reporting date.

Dividends distributed to shareholders, proposed or declared after the reporting period and other similar distributions from the profit determined under IFRS and included in the annual financial statements should not be recognized as liability at the end of the reporting period.

## Notes to financial statements

*for the year ended on 31 December 2018*

### **(h) Revaluation reserves**

Revaluations are performed with sufficient regularity so that the accounting value does not be materially different from that which would be determined using fair value at the balance sheet date. In this regard, the Company conducted revaluation of lands and buildings by independent auditors on 31 December 2012.

The difference between the value resulting from revaluation and the net accounting value of tangible assets is shown in the revaluation reserve as a distinct sub-item in "Equity".

If the revaluation result is an increase over the net accounting value, then it is treated as follows: as an increase in revaluation reserve presented in equity, if there was a decrease previously recognized as an expense for that asset or as income to compensate the previously recognized decrease in the asset.

If the revaluation result is a decrease over the net accounting value, it is treated as an expense when the entire amount of depreciation when in the revaluation reserve there is no record on an amount related to that asset (revaluation surplus) or as a decrease in revaluation reserve with the minimum between that value and the amount of decrease and the eventual uncovered difference is recorded as an expense.

The revaluation surplus included in the revaluation reserve is transferred to the comprehensive income when the surplus represents a realised gain. The gain is considered realized while the amortisation of the asset for which the revaluation reserve was established, respectively at its deregistration if it was not fully amortized. No part of the revaluation reserve may be distributed, directly or indirectly, unless the revaluated asset was valued, in which case the revaluation surplus is actually a realized gain.

Since 1 May 2009, as a result of changes in tax legislation, revaluation reserves recorded after 1 January 2004 are taxable on fixed asset amortization. Accordingly, the Company recorded a deferred tax liability related to revaluation which is reflected in the value of the asset.

### **(i) Legal reserves**

Legal reserves are constituted at a proportion of 5% of gross statutory profit at the end of the financial year until the total legal reserves reach 20% of the nominal (statutory) share capital paid-up in accordance with the law. These reserves are tax deductible and are not distributable than at the liquidation of the Company.

### **(j) Related parties**

Parties are considered related if one party has the ability to control, directly or indirectly, or significantly influence the other party either through ownership or under contractual rights, family relationship or otherwise, as defined in IAS 24 "Related Party Disclosures".

### **(k) Employee Benefits**

#### ***(i) Short-term benefits***

Short-term employee benefits include salaries, bonuses and social security contributions. Obligations with short-term benefits to employees are not updated and are recognized in the statement of comprehensive income as the related service is provided.

#### ***(ii) Defined contribution plans***

The Company makes payments on behalf of their employees at the Romanian State pension scheme, health fund and unemployment fund in the normal course of business.

All members and employees of the Company are also legally obliged to contribute (through social contributions) to the Romanian State pension scheme (a defined State contribution scheme). All related contributions are recognized in profit or loss for the period when incurred. The Company has no further obligations.

The Company is not engaged in any independent pension scheme and consequently, has no other obligations in this regard. The Company is not engaged in any other postretirement benefit system. The Company has no obligation to provide further services to current or former employees.

## **Notes to financial statements**

*for the year ended on 31 December 2018*

### **(l) Revenues**

#### ***(i) Sale of goods***

Revenue from sale of goods during the current activities are measured at the fair value of the consideration received or receivable, less returns, trade discounts and volume rebates. Revenue is recognized when consistent evidence exists, usually in the form of an executed sales contract and the risks and benefits arising from ownership are significantly transferred to the buyer, the recovery of the consideration is probable, the costs and possible returns of goods can be estimated in a credible manner, the entity not involved in the management of sold goods, and the amount of revenue can be reliably measured. If it is likely that certain discounts or rebates to be granted and their value can be reliably measured, then they are recognized as a reduction of revenue as the sales are recognized.

#### ***(ii) Rendering of services***

Revenue from rendering of services is recorded in the accounts as they are rendered. Rendering of services includes execution of works and any other operations that cannot be treated as supplies of goods.

The stage of work completion is determined based on the work progress reports accompanying invoices, acceptance reports or other documents attesting the completion and acceptance of rendered services.

### **(m) Financial revenues and expenses**

Financial revenues comprise interest income on invested funds and other financial revenues. Interest income is recognized in profit or loss on an accrual basis using the effective interest method.

Financial expenses comprise interest expense related to loans and other financial expenses. Starting on 01.01.2014 the financial discounts are recorded as financial expenses.

All borrowing costs that are not directly attributable to the acquisition, construction or production of assets with long production cycle are recognized in profit or loss using the effective interest method.

Gains and losses on exchange differences related to financial assets and liabilities are reported on a net basis or as financial income or financial expense depending on the currency fluctuations: net gain or net loss.

### **(n) Income tax**

Income tax for the financial year comprises current tax and deferred tax.

Income tax is recognized in the statement of comprehensive income or in other comprehensive income if the tax is related to capital items.

#### ***(i) Current tax***

Current tax is the payable tax on the profit realized in the current period, determined using tax rates applicable at the reporting date, and any adjustment for previous periods.

#### ***(ii) Deferred tax***

Deferred tax is determined by the Company using the balance sheet method for temporary differences arising between the tax basis for the assets and liabilities and their accounting value used for reporting individual financial statements.

Deferred tax is calculated using tax rates expected to apply to the resumption of temporary differences in accordance with the applicable laws at the reporting date.

Deferred tax receivables and liabilities are offset only if there is a legally enforceable right to offset current tax liabilities and receivables and if they are related to the tax collected by the same tax authority on the same entity subject to taxation or for different tax authorities seeking to settle receivables and current tax liabilities using a net basis or related assets and liabilities will be simultaneously realized.

Deferred tax receivables are recognized by the Company only to the extent that it is probable the realisation of future profits that could be used to cover the tax loss. Deferred tax receivables are reviewed at the end of each financial year and are reduced to the extent that the related tax benefit is unlikely to be realized.



## Notes to financial statements

*for the year ended on 31 December 2018*

Additional taxes that arise from the distribution of dividends are recognized at the same date as the obligation to pay dividends.

### **(iii) Tax exposures**

For the determination of current and deferred tax, the Company takes into account the impact of uncertain tax positions and the possibility of additional taxes and interest. This assessment is based on estimates and assumptions and involves a series of reasoning about future events. New information may become available, thereby making the Company amend its reasoning in terms of estimation accuracy of existing tax liabilities; such changes in tax liabilities affect the tax expense in the period in which such determination is performed.

### **(o) Earnings per share**

The Company presents basic earnings per share and diluted earnings per ordinary shares. Basic earnings per share are determined by dividing the profit or loss attributable to ordinary shareholders of the Company to the weighted average number of ordinary shares for the period under review. Diluted earnings per share are determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares with dilution effects generated by potential ordinary shares.

### **(p) Contingent Assets and Liabilities**

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is removed.

A contingent asset is not recognized in the financial statements, it is disclosed when an inflow of economic benefits is probable.

### **(q) Subsequent events**

The financial statements reflect events after the end of the year, events that provide additional information about the Company's position at the reporting date or those that indicate a possible violation of the activity continuity principle (events that determine adjustments). Events after the end of the year that do not represent events determining adjustments are disclosed in the notes when considered significant.

### **(r) Comparative figures**

The Statement of financial position for the year ended on 31 December 2018 show comparability with the statement of financial position for the period ended on 31 December 2017. Statement of comprehensive income on 31 December 2018 shows comparability with the statement of comprehensive income for the year ended on 31 December 2017.

### **(s) Reporting on segments**

A segment is a distinct component of the company providing certain products or services (operating segment) or providing products or services within a particular geographical environment (geographical segment), which is subject to risks and benefits different from those of other segments.

### **§) New standards and interpretations**

There are new standards, amendments to standards and interpretations that are not applicable yet for the financial year ended 31 December 2018 or which have not been adopted by the European Union ("EU"), and that have not been applied in the preparation of these financial statements.

In the following sections are presented: the list of new standards, amendments and interpretations of standards adopted by the International Accounting Standards Board (IASB) and the European Union entered into force on 31 December 2018 and the list of new standards, amendments and interpretations of standards adopted by the International Accounting Standards Committee but still not adopted by the European Union for the financial year ended on 31 December 2018.

#### ***(i) Standards and interpretations adopted by the International Accounting Standards Committee and by the European Union applicable in the current period***

At the time of reporting these financial statements the following standards, revisions and interpretations were issued by the IASB and adopted by the EU but they were not yet in force:

## Notes to financial statements

*for the year ended on 31 December 2018*

- **IFRS 16 Leases** applicable for annual periods beginning on or after 1 January 2019. IFRS 16 lays down the principles for recognition, evaluation, presenting and providing information about the two parties' leases on a contract. The new standard provides that tenants recognize most of the lease in the financial statements. Lessors will have a single accounting model for all contracts, with some exceptions. Lessor's accounting remains insignificant unchanged.

- **IFRS 9 Advances in Advance Payments with Negative Compensation.** The amendment enters into force for annual periods beginning on or after January 1, 2019. The change permits financial assets with prepayment characteristics that allow or require a party to a contract either to pay or be reasonably compensated for early termination of the contract (so that from the asset holder's perspective there may be negative compensation) be measured at amortized cost or at fair value through other items of comprehensive income.

- **IFRIC Interpretation 23 Uncertainty about applicable tax treatment.** The interpretation becomes effective for annual periods beginning on or after 1 January 2019. The interpretation deals with income tax accounting when tax treatment implies a degree of uncertainty that affects the application of IAS 12. The interpretation provides guidance with regard to analysing certain tax treatments individually or together, tax audits, the appropriate method that reflects the uncertainty and accounting of the change in events and circumstances.

(ii) Standards and interpretations issued by the IASB but not yet adopted by the EU.

At the moment, The International Accounting Standards adopted by the European Union do not differ significantly from the standards adopted by the International Accounting Standards Committee, with the exception of the following standards, amendments and interpretations whose application has not yet been approved by the U.E. .:

- **Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures** Sale or contribution of assets between an investor and its associate or joint venture and other amendments (the effective date of application was postponed for an indefinite period until at the end of the research project on equivalence)

- **IFRS Annual Improvements - Cycle 2015-2017**, which is a collection of changes to IFRSs that are effective on or after January 1, 2019. These changes to standards, amendments to existing standards, and interpretations have not yet been approved by the EU. for use at the date of approval of the financial statements:

- **IFRS 3 Business Combinations and IFRS 11 Commitments.** The amendments to IFRS 3 clarify that when an entity acquires control over an enterprise that is a joint venture it shall reassess the interests previously held in that undertaking. The amendments to IFRS 11 clarify that when an entity acquires joint control over an enterprise that is a joint venture the entity does not reassess the interests previously held in that enterprise.

- **IAS 12 Income Tax.** Changes clarify that the effects on income tax on payments of financial instruments classified as equity have to be recognized in the manner in which transactions or past events that generated distributable profit were recognized.

- **IAS 23 Borrowing Costs.** The amendments clarify paragraph 14 of the standard according to which when a qualifying asset is available for its intended use or sale, and some of the specific loans related to the qualifying asset remain outstanding at that time that loan must be included in the funds that an entity leases in general.

- **Amendments to IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Error Correction - Definition of materiality** (applicable for annual periods beginning on or after 1 January 2020)

- **Amendments to IAS 28 Investments in Associates and Joint Ventures** (effective for annual periods beginning on or after 1 January 2019)

## Notes to financial statements

for the year ended on 31 December 2018

• **Amendments to the Conceptual Framework of IFRS** (applicable for periods beginning on or after January 1, 2020)

### 4. Reporting on segments

In terms of business segments, the company has not identified distinct components in terms of associated risks and benefits.

Reporting on segments is done in a manner consistent with the internal reporting to the main operational decision maker. The main operational decision maker responsible for allocating resources and assessing the performance of the operating segments has been identified is the Board of Directors that makes strategic decisions.

Sales on products	Financial year 2018
Sold production, of which:	<b>30.225.768</b>
- sales of beer	29.871.249
- sales of semi-fabricated products	1.440
- sales of residual products	341.471
- services	11.608
<b>Total</b>	<b>30.225.768</b>

The net turnover on 31.12.2018 is amounted to 30.225.768 lei and it represents in a proportion of 98,83% the beer, the difference of 1,17% being represented by the by-products and services.

SC BERMAS SA does not separately report the information on activity segments as the income from the main activity sector „beer production and sales” represents over 98% of the total income.

### 5. Tangible assets

	Lands	Buildings	Technical equipment and machinery	Other equipment, machinery and furniture	Fixed assets in progress	Total
<i>Cost -- in lei</i>						
<b>Balance on 31 December 2017</b>	<b>1,774,100</b>	<b>7,232,440</b>	<b>16,932,154</b>	<b>216,432</b>		<b>26,155,126</b>
Input			694,712	20,720	15,327	<b>730,759</b>
Transfers by commissioning			15,327			<b>15,327</b>
Revaluation decrease						-
Outputs			197,085	459	15,327	<b>212,871</b>
<b>Balance on 31 December 2018</b>	<b>1,774,100</b>	<b>7,232,440</b>	<b>17,445,108</b>	<b>236,693</b>	<b>0</b>	<b>26,688,341</b>
<i>Accumulated amortisation</i>						
<b>Balance on 31 December 2017</b>		<b>(5,605,862)</b>	<b>(7,759,178)</b>	<b>(115,305)</b>		<b>(13,480,345)</b>
Expense		(230,130)	(1,267,568)	(21,713)		<b>(1,519,411)</b>
Revaluation decreases						-
Output amortisation			(196,400)	(459)	-	<b>(196,859)</b>
<b>Balance on 31 December 2018</b>		<b>(5,835,992)</b>	<b>(8,830,346)</b>	<b>(136,559)</b>	<b>-</b>	<b>(14,802,897)</b>
<i>Net accounting value</i>						
<b>Balance on 31 December 2017</b>	<b>1,774,100</b>	<b>1,626,578</b>	<b>9,172,976</b>	<b>101,127</b>		<b>12,674,781</b>
<b>Balance on 31 December 2018</b>	<b>1,774,100</b>	<b>1,396,448</b>	<b>8,614,762</b>	<b>100,134</b>	<b>0</b>	<b>11,885,444</b>

## Notes to financial statements

for the year ended on 31 December 2018

Some of the tangible assets of the Company are mortgaged or pledged to secure borrowings from banks. BERMAS SA uses fair value as deemed cost for an item of tangible or intangible assets. When opening the financial position, the first entity's financial statements prepared in accordance with International Financial Reporting Standards, SC BERMAS SA presented for each element in the situation of opening the financial position in accordance with International Financial Reporting Standard: the aggregate amount of those fair values and aggregate adjustment to the accounting amounts reported under previous accounting principles. We present below the input data used in the evaluations:

<i>Cost</i>	<b>Lands</b>	<b>Buildings</b>	<b>Technical equipment and machinery</b>
Balance on 1 January 2011	751,661	6,644,923	28,590,425
Revaluation for 2010	777,739	196,942	(16,436,299)
Revaluation for 2010			511,474
Input			506,845
Outputs			(1,682)
<b>Balance on 31 December 2011</b>	<b>1,529,400</b>	<b>6,841,865</b>	<b>13,170,763</b>
<i>Accumulated amortisation</i>			
Balance on 1 January 2011		(3,593,456)	(16,436,298)
Revaluation for 2010		(102,009)	16,436,298
Depreciation for the period		(262,440)	(1,199,054)
Output depreciation			210
<b>Balance on 31 December 2011</b>		<b>(3,957,905)</b>	<b>(1,198,844)</b>
<i>Net accounting value</i>			
Balance on 1 January 2011	751,661	3,051,467	12,154,127
<b>Balance on 31 December 2011</b>	<b>1,529,400</b>	<b>2,883,960</b>	<b>11,971,919</b>

<i>Cost</i>	<b>Lands</b>	<b>Buildings</b>	<b>Technical equipment and machinery</b>
Balance on 31 December 2011	1,529,400	6,841,865	13,170,763
Revaluation	244,700	74,279	
Input			265,574
Output			
<b>Balance on 31 December 2012</b>	<b>1,774,100</b>	<b>6,916,144</b>	<b>13,436,337</b>
<i>Cumulated depreciation</i>			
Balance on 31 December 2011		(3,957,905)	(1,198,844)
Expense		(273,045)	(1,217,485)
Increase from revaluation		(42,798)	
<b>Balance on 31 December 2012</b>		<b>(4,273,748)</b>	<b>(2,416,329)</b>
<i>Net accounting value</i>			
Balance on 31 December 2011	1,529,400	2,883,960	11,971,919
<b>Balance on 31 December 2012</b>	<b>1,774,100</b>	<b>2,642,396</b>	<b>11,020,008</b>

In accordance with IAS 36, both intangible and tangible assets are periodically reviewed to identify whether there are indications of impairment at the balance sheet date.

If the net accounting value of an asset exceeds its recoverable amount, an impairment loss is recognized in order to reduce the net accounting value of the asset at the recoverable value. If the reasons for the recognition of an impairment loss disappear in the next period, the net accounting value of the asset is increased up to the net accounting value that would have been determined no impairment loss would be not recognized.

## Notes to financial statements

for the year ended on 31 December 2018

SC BERMAS SA has not recorded impairment losses, depreciation and amortization expenses presented in the statement of comprehensive income with amortization in the first half of 2018 recognized in profit or loss account being allocated systematically over the useful life of the assets. Depreciation methods, useful life durations and estimated residual values are reviewed by the entity's management at each reporting date and adjusted if appropriate. Regarding the fair value hierarchy, input data for the valuation techniques used to determine fair value measurements are Level 2 for both 2017 and 2018.

The accounting value of asset classes, if the assets were submitted on the basis of cost is as follows:

	Lands	Buildings	Technical equipment and machinery	Other equipment, machinery and furniture	Fixed assets in progress	Total
<i>Cost -- in lei</i>						
<b>Balance on 31 December 2017</b>	<b>1,774,100</b>	<b>7,232,440</b>	<b>32,369,973</b>	<b>314,467</b>		<b>41,690,980</b>
Input			694,712	20,720	15,327	<b>730,759</b>
Transfers by commissioning			15,327			<b>15,327</b>
Decrease from revaluation						-
Output			251,898	459	15,327	<b>267,684</b>
<b>Balance on 31 December 2018</b>	<b>1,774,100</b>	<b>7,232,440</b>	<b>32,828,114</b>	<b>334,728</b>	<b>0</b>	<b>42,169,382</b>
<i>Cumulated depreciation</i>						
<b>Balance on 31 December 2017</b>		<b>(5,605,861)</b>	<b>(23,314,531)</b>	<b>(212,244)</b>		<b>(29,132,636)</b>
Expense		(230,131)	(1,249,992)	(20,992)		<b>(1,453,843)</b>
Decrease from revaluation						-
Output depreciation			(251,213)	(459)	-	<b>(114,250)</b>
<b>Balance on 30 December 2018</b>	<b>-</b>	<b>(5,835,992)</b>	<b>(24,313,310)</b>	<b>(232,777)</b>	<b>-</b>	<b>(30,382,079)</b>
<i>Net accounting value</i>						
<b>Balance on 31 December 2017</b>	<b>1,774,100</b>	<b>1,883,966</b>	<b>9,602,389</b>	<b>99,753</b>	<b>0</b>	<b>13,360,208</b>
<b>Balance on 31 December 2018</b>	<b>1,774,100</b>	<b>1,396,448</b>	<b>8,514,804</b>	<b>101,951</b>	<b>0</b>	<b>11,787,303</b>

### 6. Intangible assets

<i>Cost</i>	Other intangible assets	Total
<b>Balance on 31 December 2017</b>	<b>206,752</b>	<b>206,752</b>
Inputs	950	950
Transfers		
<b>Balance on 31 December 2018</b>	<b>207,702</b>	<b>207,702</b>
<i>Accumulated amortisation</i>		
<b>Balance on 31 December 2017</b>	<b>(129,750)</b>	<b>(129,750)</b>
Expense	(21,996)	(21,996)
Transfers		
<b>Balance on 31 December 2018</b>	<b>(151,746)</b>	<b>(151,746)</b>
<i>Net accounting value</i>		
<b>Balance on 31 December 2017</b>	<b>77,002</b>	<b>77,002</b>
<b>Balance on 31 December 2018</b>	<b>55,956</b>	<b>55,956</b>

## Notes to financial statements

for the year ended on 31 December 2018

### 7. Financial assets available for sale

	31 December 2017	31 Dec 2018
To "Victoria" Social-cultural foundation of Suceava	83,000	83,000
<b>Total</b>	<b>83,000</b>	<b>83,000</b>

SC BERMAS SA holds financial assets available for sale, resulting from the establishment of a 19.88% share to the patrimony of the "Victoria" Social-Cultural Foundation which was established in 2002 and registered in the Register of non-profit Associations and Foundations, these financial assets being evaluated at historical cost. These financial assets were reclassified in 2015 as financial assets measured at cost due to the fact that, since the duration of the Foundation is indefinite and purpose "partnerships with public authorities, NGOs and other institutions in order to carry out social, scientific and humanitarian activities of local and regional concern" is still relevant and perspective, the board of directors has not expressed its intention of closing the foundation, the foundation being recognized as of public utility. The financial statements submitted show that, currently, it is in operation state, it is not in liquidation, being at the initial capital value.

### 8. Inventories

	31 December 2017	31 December 2018
Production in progress	6,091,293	6,456,955
Raw materials and consumables	7,630,347	8,397,176
Finished products and goods	214,113	282,400
<b>Total</b>	<b>13,935,753</b>	<b>15,136,531</b>

Assets such as inventories are valued at their accounting value, less adjustments for impairment. Impairment adjustments recognized as expense at the end of the reporting year represent the value of inventory without movement at the level of 2017. If the accounting value of inventories is higher than the book value, the value of inventories is decreased up to the net achievable value, by setting up adjustments for impairment. The value of adjustments for inventories without movement on 31.12.2018 is amounted to 127.739,30 lei.

### 9. Trade receivables

	31 decembrie 2017	31 decembrie 2018
Clients	780,706	743,487
Suppliers – debtors for the purchase of inventory goods	457,821	445,563
Advance payments for tangible assets		
Adjustments for the depreciation of receivables	(244,083)	(237,577)
<b>TOTAL</b>	<b>994,444</b>	<b>951,473</b>

### 10. Cash and cash equivalents

	31 December 2017	31 December 2018
Cash in the cash register	19,127	6,980
Current bank accounts	34,425	4,079
Cash advances	-	-
Other values	5,700	800
<b>Total</b>	<b>59,252</b>	<b>11,859</b>

## Notes to financial statements

for the year ended on 31 December 2018

### 11. Other receivables

	31 December 2017	31 December 2018
Diverse debtors	1,062,482	1,246,945
Other receivables related to personnel	184	223
Adjustments for depreciation different debtors	(709,184)	(779,232)
<b>Total</b>	<b>353,482</b>	<b>467,936</b>

The impairment assessment is individually carried out and is based on the management's best estimate of the present value of the cash flows expected to be received. Quarterly and at the end of the financial year 2018, as a result of the analysis of uncertain clients and the various borrowers we were in dispute, it was not considered necessary to make any adjustments.

### 12. Share capital

#### Company's shareholder structure

Balance on 31 December 2018	Number of shares	Amount (RON)	(%)
Other shareholders	10,416,771	7,291,739.70	48.33%
Victoria Bermas Association	6,653,009	4,657,106.30	30.87%
PAS Bermas	4,483,269	3,138,288.30	20.80%
<b>Total</b>	<b>21,553,049</b>	<b>15,087,134</b>	<b>100%</b>

Information on the objectives, policies and processes for managing the share capital according to IAS 1134 complying with the information included in IAS 1135 qualitative information about its objectives, policies and processes for managing its share capital, including the description of share capital it manages, the way in which objectives are met, quantitative data regarding the share capital and changes from one period to another.

The share capital of the company on 31.12.2018 is amounted to 15.087.134,30 lei fully subscribed and paid up, divided in 21.553.049 registered shares of 0,70 lei each. The company's shares are ordinary, nominative, dematerialized, registered into account, their records being kept by the Depozitarul Central SA Bucharest. Shares have equal value and grant equal rights for each share.

The structure of shareholders holding over 10% of the share capital is as follows:

Balance on 31 December 2018	Number of shares	Amount (RON)	(%)
Victoria Bermas Association	6,653,009	4,657,106.30	30.87%
PAS Bermas	4,483,269	3,138,288.30	20.80%
SC Vivat Construct SRL	2,845,862	1,992,103.40	13.20%

**The legal reserves** of the Company on 31.12.2018 are amounted to 2.840.321 lei following the creation of the legal reserve (5% of the accounting profit under the Law 227/2015 and subsequent amendments and supplements and the Law 31/1900 as subsequently amended and supplemented.

#### Other reserves

SC BERMAS SA records on 31.12.2018 in the account 1068 Other reserves the amount of 4.094.351,28 with the following structure :

Reserves for restatement according to IFRS	554.644,00
Reserves for development	961.604,33
Other reserves G.O. 70 /1994	195.909,33
Other reserves G.D. 40/2002	635.870,11
Reserves for dividend capitalisation	1.690.029,22
Other reserves the Law 55/1995, Decree 834/1991	56.294,29
<b>TOTAL</b>	<b>4.094.351,28</b>

## Notes to financial statements

for the year ended on 31 December 2018

SC BERMAS SA records on 31.12.2017 in the account 1068 Other reserves the amount of de 3.357.949,98 with the following structure :

Reserves for restatement according to IFRS	554.644,00
Reserves for development	732.209,03
Other reserves G.O. 70 /1994	195.909,33
Other reserves G.D. 40/2002	635.870,11
Reserves for dividend capitalisation	1.183.023,22
Other reserves the Law 55/1995, Decree 834/1991	56.294,29
<b>TOTAL</b>	<b>3.357.949,98</b>

### Own actions

As at 31 December 2018, the Company held in its portfolio own shares redeemed on the capital market in the amount of 1,293,183 shares, representing 6% of the share capital.

The redemption of its shares was made within the limits approved by the Extraordinary General Meeting of Shareholders on April 27, 2017.

Thus, the AGM / 27 April 2017 approved:

- Maximum number of own shares to be redeemed: 1,293,183, representing 6% of the share capital, with a nominal value of 0.7 lei / share;
- The approved redemption price was set between the limits: minimum price equal to the market price on the BVB from the moment of the purchase and a maximum price of 1.3 lei / share;
- Redemption period: maximum 18 months from the date of publication of the EGMS Decision in the Official Gazette of Romania;
- The purpose of the acquisition of shares is to provide free of charge to the members of the Board of Directors, the Executive Directors and the employees of the company in order to implement a company loyalty program for a minimum of 3 years.

Following the end of the redemption period,

- ✓ 1,293,183 shares;
- ✓ The redemption value was 1.11 lei / share, the total value of the acquired shares being 1.436.726 lei.

Employee loyalty program is under implementation.

### 13. Accounts payable for deferred profit tax

Accounts payable for the deferred tax as of 31 December 2017 are detailed below:

31 December 2018	Assets	Liabilities	Net
Tangible assets	1,291,695	-	1.291,695
Inventory	(127.739)	-	(127.739)
Trade receivables	(42.184)	-	(42.184)
Other receivables	(39.608)	-	(39.608)
<b>Total</b>	<b>1.082.164</b>		<b>1.082.164</b>
Net temporary differences – rate 16 %			1.086.754

**Accounts payable for deferred tax 173.146 lei**

### 14. Trade payables

Description	31 December 2017	31 December 2018
Trade payables	745,205	890,152
<b>TOTAL</b>	<b>745,205</b>	<b>890,152</b>



## Notes to financial statements

for the year ended on 31 December 2018

### Other payables

Description	31 December 2017	31 December 2018
Diverse creditors and other payables	806,674	454,988
Payables to the local budget	687,381	727,118
Payables to employees	212,816	238,290
Payables to the state budget	(156,618)	(204,734)
<b>TOTAL</b>	<b>1,550,253</b>	<b>1,215,662</b>

**Provisions** at 31.12.2018 amounted to 1.500.000 lei are made for any further payment obligations to the environmental fund.

### 15. Short-term bank credits

Description	31 December 2017	31 December 2018
Short-term bank credits	435,880	1,687,049
<b>TOTAL</b>	<b>435,880</b>	<b>1,687,049</b>

Bank	31 decembrie 2017	31 decembrie 2018
Raiffeisen Bank Suceava	297,315	1,091,179
BRD Suceava	138,565	595,870
<b>TOTAL</b>	<b>435,880</b>	<b>1,687,049</b>

On 31 December 2018, short-term payables to banks refer to the following:

- secured overdraft with BRD Suceava amounted to 3.500.000 lei. The remaining balance on 31.12.2018 is amounted to 595.870 lei. The interest charged is a fluctuating interest at ROBOR annual rate 3M + 1.40%, which is calculated on the credit balance from the date of provision and until full repayment thereof;
- secured overdraft with Raiffeisen amounted to 4.000.000 lei. The remaining balance on 31.12.2018 is amounted to 1.091.179 lei. The interest charged on the daily debtor balance of the current account is a fluctuating interest at ROBOR annual rate 1M + 1.20%, calculated on the actual number of days of the reference month compared to the year of 360 days. The reference rate will be daily updated;

Bank overdrafts are secured by:

- mortgage on tangible assets with a net accounting value of 2.513.549 lei on 31 December 2018;
- pledge on inventories of raw material - malt;
- first-ranking pledge and mortgage on current accounts;
- mortgage on liquid assets in the accounts opened with BRD and Raiffeisen Suceava.

### Guarantees:

#### Pledges + mortgages on equipment with BRD on 31.12.2017

Nr. Crt	Name of the fixed asset or equipment	Value
1	PARCELA CURTI CONSTRUCTII 2.144 mp - C.F. 31100	124.352,00
2	CORP PRINCIPAL CENTRU FRIG	255.200,00
3	PARCELA CURTI CONSTRUCTII 595 mp - C.F 31129	34.510,00
4	PAVILION ADMINISTRATIV	179.630,00
5	PARCELA CURTI CONSTRUCTII 517 mp - C.F. 31116	29.986,00
6	CLADIRE ATELIER AUTO	132.620,00
7	PARCELA CURTI CONSTRUCTII 700 mp - C.F. 31107	40.600,00
8	CLADIRE INDUSTRIALA AUXILIARA	143.160,00
		<b>940.058,00</b>

**Notes to financial statements**  
for the year ended on 31 December 2018

**Pledges + mortgages on equipment with Raiffeisen Bank – 31.12.2018**

<i>Nr. Crt</i>	<i>Name of the fixed asset or equipment</i>	<i>Value</i>
1	SUPRAFATA TEREN- 3.851 mp	223.358,00
2	CORP PRINCIPAL GERMINARE etapa I+II	151.510,00
3	CORP PRINCIPAL DE INMUIERE(extindere)	177.360,00
4	CORP PRINCIPAL USCARE	317.520,00
5	CORP PRINCIPAL CASA MASINII	263.090,00
6	CORP GERMINARE SILOZ 19 CELULE	272.500,00
7	CORP PRINCIPAL DE LEGATURA	82.100,00
8	ECHIPAMENTE TEHNOLOGICE SECTIA MALT	86.052,68
	<b>TOTAL</b>	<b>1.573.490,68</b>

The overdrafts with BRD are secured with the malt stocks in the malt department and in the boiling department, having an accounting value amounted to 5.262.454 lei on 31.12.2018.

Referring to the affirmation that the overdrafts are secured by a prior-ranking pledge over the current accounts, we mention that on 31.12.2018 the value of the pledge over the available balance in the current accounts is amounted to 0 lei, the banks automatically proceeding to the transfer of financial availabilities in the overdraft account.

**16. Earnings per share**

The calculation of basic earnings per share was based on the profit attributable to ordinary shareholders and the weighted average number of ordinary shares:

	<b>31 December 2017</b>	<b>31 December 2018</b>
Profit attributable to ordinary shareholders	<b>1,758,623</b>	1,639,590
Weighted average number of ordinary shares	<b>21,553,049</b>	21,553,049
<b>Basic earnings per share</b>	<b>0.082</b>	<b>0.076</b>

The Board of Directors of SC "BERMAS" has proposed the distribution of net profit for the financial year ended in 2018 amounted to 1.758.623 lei as follows:

Net profit 2017 = 1.639.590 lei  
 Legal reserve to be established 2018 = 95.914 lei  
 Dividends = 1.508.713 lei  
 Other reserves = 34.963 lei

The gross dividend per share that would to be granted for one share held on the registration date is 0,07 lei / share which would represent a rate of 92% of the net profit for the financial year ended in 2018.

**17. Turnover**

	<u><b>31.12.2017</b></u>	<u><b>31.12.2018</b></u>
Sales of finished goods	27,633,904	29,871,249
Sales of semi-finished goods	0	1,440
Sales of residual products	314,738	341,471
Services rendered	16,327	11,608
<b>Total</b>	<u><b>27,964,969</b></u>	<u><b>30,225,768</b></u>

**Notes to financial statements**  
for the year ended on 31 December 2018

**18. Other revenues**

	<u>2017</u>	<u>2018</u>
Subsidies for operating activities		
Gifts received	4,833	
Operating revenues from the adjustments of current assets impairment	0	0
Other operating revenues	720,557	908,697
<b>Total</b>	<b><u>725,390</u></b>	<b><u>908,697</u></b>

**19. a) Other expenses**

	<u>2017</u>	<u>2018</u>
Entertaining, promotion and advertising	958,571	828,462
Operating expenses for provisions	1,000,000	
Operating expenses on the adjustments of current assets impairment	60,837	56,341
Other taxes, duties and similar expenses	279,563	410,928
Insurance premiums	126,153	121,635
Compensations, fines and penalties	29,930	28,044
Travel expenses	104,198	111,148
Postage and telecommunications	55,500	46,473
Commissions and fees	24,060	34,933
Rental and royalty expenses	1,397	3,255
Bad debts written off	-	-
Net loss from the sale of tangible assets	-	-
Other operating expenses	773,833	1,300,995
<b>Total</b>	<b><u>3,414,042</u></b>	<b><u>2,942,214</u></b>

**b) Prepaid expenses**

PREPAID EXPENSES ON 31.12.2017

<u>NAME OF THE ACCOUNT</u>	<u>Balance debit</u>
Insurance premiums	56.070,51
Postage and telecommunications	3.084,98
Services rendered by third parties	1.239,52
Other taxes, duties and payments	15.806,53
Other financial expenses	31.242,08
Beer loss December	164,58
	<u>107.608,20</u>

PREPAID EXPENSES 31.12.2018

<u>NAME OF THE ACCOUNT</u>	<u>Balance debit</u>
Insurance premiums	52.203,47
Postage and telecommunications	3.239,51
Other taxes, duties and payments	16.811,54
Services rendered by third parties	1.367,67
Other financial expenses	30.331,66
Beer loss December	166,32
	<u>104.120,17</u>

**Notes to financial statements**  
for the year ended on 31 December 2018

**20. Personnel expenses**

	<b>2017</b>	<b>2018</b>
Salaries	7,685,366	11,348,969
Social security and welfare contributions	2,086,396	636,200
Meal vouchers	475,226	600,939
<b>Total</b>	<b>10,246,988</b>	<b>12,586,108</b>

On 31 December 2018 the average number of employees of the company was 199.

**21. Financial revenues and expenses**

	<b>2017</b>	<b>2018</b>
<b>Financial revenues</b>		
Net gain from exchange differences		
Interest revenues	21	7
Other financial revenues	21	7

	<b>2017</b>	<b>2018</b>
<b>Financial expenses</b>		
Interest expenses	25,678	40,826
Net loss from exchange differences	3,273	3,697
Other financial expenses	977,333	1,039,562
<b>Total</b>	<b>1,006,284</b>	<b>1,084,085</b>

**22. Income tax expense**

	<b>31.12.2017</b>	<b>31.12.2018</b>
Current income tax expense	451,305	278,689
	<b>451,305</b>	<b>278,689</b>
<b>Deferred income tax</b>		
Deferred income tax expenses	-	-
Deferred income tax revenues	17,683	735
	<b>17,683</b>	<b>735</b>
<b>Total</b>	<b>433,622</b>	<b>277,954</b>

	<b>31.12.2017</b>	<b>31.12.2018</b>
<b>Profit before tax</b>	2,209,928	1,918,279
<b>Tax acc. to the statutory tax rate of 16% (2013: 16%)</b>	353,588	306,925
<b>Effect on the income tax of:</b>		
Legal reserve	(17,679)	(15,346)
Non-deductible expenses	228,222	56,782
Non-taxable revenues		
Sponsoring within legal limits	(112,826)	(69,672)

## Notes to financial statements

for the year ended on 31 December 2018

Registration and review of temporary differences	(17,683)	(735)
<b>Income tax</b>	<b>433,622</b>	<b>277,954</b>

### 23. Related parties

The persons who are part of the Board of Directors and the Executive Committee represent related parties.

#### List of members of the Board of Directors 2017

Anisoï Elena	President of the B.D.
Dragan Sabin Adrian	Vice-president
Vescan Maria Aurora	Member

#### List of the persons in the Executive Committee

Anisoï Elena	General Manager
Croitor Octavian	Technical Manager
Tebrean Iridenta	Economic Manager
Sîngeap Cristina	Commercial Manager

#### List of the persons in the Board of Directors 2018

Anisoï Elena	President of the B.D.
Dragan Sabin Adrian	Vice-president
Vescan Maria Aurora	Member

#### List of the persons in the Executive committee

Anisoï Elena	General Manager
Croitor Octavian	Technical manager
Tebrean Iridenta	Economic Manager
Sîngeap Cristina	Commercial Manager

	31 December 2017	31 December 2018
Remuneration of the members of the Board of Directors	145,600	249,420

### 24. Commitments

The Company had no capital commitments on 31 December 2018.

### 25. Contingent assets and liabilities

The Company had no contingent assets or liabilities on 31 December 2018.

### 26. Subsequent events

There were no events subsequent the balance sheet date.

### 27. Financial risk management

#### Overview

The company operates on a free competitive market, being exposed to normal risks from that point of view. No major or significant exposure in terms of prices and liquidity.

The company is implementing the risk management system, covering the identification, analysis, management and monitoring of risk it is exposed to.

## Notes to financial statements

for the year ended on 31 December 2018

Price risk requires constant monitoring of it, given the market share the company operates on. In fact, the company applies and will apply in the future training policies of the selling price based on the price of raw material and other cost elements which have a share of over 10% of total production costs.

The Company is exposed to the following risks due to the use of financial instruments:

- credit risk;
- liquidity risk;
- market risk.

These notes present information about the Company's exposure to each of the above risks, the company's objectives, policies and processes for risk assessing and managing and procedures used for managing capital. In these financial statements there is also other quantitative information.

The Company's risk management policies are defined to ensure the risks identification and analysis the Company is dealing with, to set appropriate limits and controls, to monitor risks and to comply with the set limits. Risk policies and management systems are regularly reviewed to reflect changes in market conditions and the Company's activities.

### a) Credit risk

Credit risk is the risk that the Company could incur a financial loss as a result of failure to meet contractual obligations by a customer or counterparty to a financial instrument, and this risk mainly results from trade receivables of the Company.

The accounting value of financial assets represents the maximum exposure to credit risk. The maximum exposure to credit risk was:

#### (i) Exposure to credit risk

Accounting value	31.12. 2017	31.12. 2018
Trade receivables and other current assets	1,347,925	1,419,410
Cash and bank deposits	59,252	11,859
<b>TOTAL</b>	<b>1,407,177</b>	<b>1,431,269</b>

The Company's exposure to credit risk is mainly influenced by the individual characteristics of each customer.

The management has established a credit policy under which each new customer is individually analysed in terms of creditworthiness before offering the Company's standard conditions for payment and delivery.

The Company establishes an adjustment for impairment that represents its estimate of losses on trade receivables. The adjustments for impairment of receivables mainly relate to specific components corresponding to the significant individual exposures incurred and identified.

#### (ii) Depreciation

Analysis of the number of days of delay for trade receivables and other receivables:

in lei	31.12. 2018	
	Gross value	Depreciation
Not outstanding and outstanding between 0 and 30 days	429,144	
Outstanding between 31 and 60 days	322,206	
Outstanding between 61 and 120 days	147,385	
Outstanding between 121 and 180 days	1,520	
Outstanding between 181 and 360 days	32,647	
Over 360 days	1,057,530	(1,016,809)
<b>Total</b>	<b>1,990,432</b>	<b>(1,016,809)</b>

## Notes to financial statements

for the year ended on 31 December 2018

### b) Liquidity risk

Liquidity risk is the risk that the Company could have difficulty in meeting obligations associated with financial liabilities that are settled in cash or by transferring another financial asset. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, both under normal and stressed conditions, without incurring unacceptable losses or putting the Company's reputation at risk.

Overall the Company makes sure that it has sufficient cash to cover operating expenses. The following table shows the residual contractual maturities of financial liabilities at the end of the reporting period, including estimated interest payments:

31 December 2018	Accounting value	Contractual cash flows	Less than 2 months	2 - 12 months	Over 12 months
Trade payables	890,152	890,152	890,152		
Medium-term credits					
Bank short-term loans	1,687,049	1,687,049		1,687,049	
Other payables	1,420,408	1,420,408	1,420,408		
<b>Total</b>	<b>3,997,609</b>	<b>3,997,609</b>	<b>2,310,560</b>	<b>1,687,049</b>	

### c) Market risk

Market risk is the risk that the change in market prices, such as foreign exchange rate, interest rate and price of equity instruments, affects the Company's income or the value of financial instruments held. The objective of market risk management is to manage and control market risk exposures within acceptable parameters and simultaneously to optimize return on investment.

### d) Interest rate risk

#### (i) Profile of the risk exposure

Credit risk - the company is implementing and will call in future to funds raised to partially finance the stocks of raw materials and semi-products. Cost of resources is generally negotiated and dimensioned in relation to the reference rates in the financial market so as to be sustainable in terms of contract. Potential changes in interest rates are also taken into account.

At the reporting date, the profile of interest rate exposure corresponding to the interest-bearing financial instruments held by the Company was:

Instruments with variable rate	31 December 2017	31 December 2018
Medium-term credits		
Bank short-term loans	435,880	1,687,049
<b>Total</b>	<b>435,880</b>	<b>1,687,049</b>

#### (ii) Sensitivity analysis of fair value for instruments with fixed interest rate

The Company has not classified financial assets or liabilities with fixed interest rates at fair value through profit or loss or available for sale. Therefore, a change in interest rates at the reporting date would not affect the statement of comprehensive income.

#### (iii) Sensitivity analysis of cash flow for instruments with variable interest rate

An increase in interest rates by 1% at the reporting date would have resulted in a decrease in profit by 10.115 lei for the year ended on 31 December 2018 (31 December 2017: 12.632 lei). This analysis assumes that all other variables, in particular foreign exchange rates, remain constant.

A depreciation of interest rates by 100 basis points on 31 December 2018 would have led to the same effect, but to the contrary, the amounts presented above, considering that all other variables remain constant.

## Notes to financial statements

for the year ended on 31 December 2018

### e) Currency risk

The Company is exposed to currency risk due to acquisitions and liabilities that are denominated in a currency other than the functional one, respectively in euro.

Company's exposure to currency risk is shown below:

31 December 2018	RON	EURO	USD	Other currencies
<b>Financial assets</b>				
Trade receivables and other current assets	1,419,410	-	-	-
Cash and bank deposits	10,060	1,799	-	-
	<b>1,429,470</b>	<b>1,799</b>	-	-
<b>Financial payables</b>				
Trade payables	889,695	457	-	-
Short-term loans	1,687,049	-	-	-
Other payables	1,420,408	-	-	-
	<b>3,997,152</b>	<b>457</b>	-	-

### Sensitivity analysis

An appreciation by 10 percentage points of the RON currency on 31 December 2018 compared to euro would have resulted in an increase of profit by 37.395 lei.

### f) Taxation risk

Starting on 1 January 2007, following the accession of Romania to the European Union, the Company had to apply EU tax regulations and implement the changes brought by the EU law. The way in which the Company has implemented these changes remains open to tax audit for five years.

The interpretation of the text and the practical implementation procedures of the new EU tax regulations in force may vary, and there is a risk that certain transactions, for example, could be viewed differently by the tax authorities compared to their treatment by the Company.

In addition, the Romanian Government has an important number of agencies authorized to audit companies operating in Romania. These controls are similar to tax audits in other countries and can cover not only tax aspects, but also other regulatory and legal aspects of interest to these agencies. It is possible that the Company is subject to tax audits as new tax regulations are issued.

### g) Business environment

The economic crisis has negatively affected the beer industry over the recent years too. After a period of sustained growth, total beer volumes sold declined during the period 2009 to 2011. 2008 recorded a maximum value of consumption on the Romanian market of around 20.6 million hl / year. In 2012 beer consumption was about 18 million hl, with an average consumption of 78 litres / year for the Romanian customer compared to 90 litres in 2008.

Further, in the years 2013 and 2014, consumption decreased slightly, the year 2015 being the year when consumption stabilized, maintaining a constant level in 2016 when the increase was 2%, in 2017 by about 4% and in 2018 by 3%.

It is not expected demand to grow at the pace recorded in previous years, the growth forecasted being low, of about 2-5% due to the stimulation of sales by advertising and promotional campaigns. Beer industry presents oligopolistic features with high barriers at the entry to the market and vertical differentiation, general characteristic of beer production sector being represented by excessive capacity which creates the premises of potential pressure to prices.

SC BERMAS SA is the only factory in the brewing industry that has continued on the old structure managed by technical and technological structure, by the modernization of production workshops and the modernization of the performed activity trying to consolidate its market share.



## Notes to financial statements

*for the year ended on 31 December 2018*

In the year 2019, the beer consumption will follow an upward trend and we estimate that this trend will also increase the beer sales of SC "BERMAS" SA, estimated at a plus of 5% considering:

- Our stable commercial relations with customers;
- The high quality types of beer at affordable prices sustainable on average term;
- An appropriate business strategy for the promotion of products and prudent in terms of budgets for this purpose aiming to achieve a reasonable profitability;
- A proper management able to manage resources in a corresponding manner;
- The higher level of technical equipment of technological processes that ensure undeniable quality of the types of beer and the food safety.

For 2019 the company has contracted the entire quantity of beer for sale according to the production plan.

Currently, on the Romanian market there are now four big producers representing groups with international presence in the brewing sector and two domestic producers who have developed large production capacity (ROMAQUA - market share 0-10% and European FOOD - market share of 0-10%).

The large producers and the two domestic producers who have developed large production capacity hold 95% of the market, the difference of 5% being held by SC ALBRAU PROD SA, SC MARTENS SA, SC BERMAS SA (approximately 4,5%) and small producers) approximately 0.5%).

The massive concentration of the brewing industry sector in Romania has produced an imbalance between the competitiveness capacity of the two market segments.

In order to cope with competition, SC "BERMAS" SA as independent brewer with a capacity below average must always identify opportunities for efficiency and profitability of the business while maintaining and developing the market share won.

The Company's management believes that the Company's liquidity could be affected in 2019 by a series of events or uncertainty factors such as:

- unfavourable market circumstances that would lead to the inability to cope with competition, the existence on the market of vertical agreements and concentrated practiced, most of the agreements containing vertical restrictions, namely certain clauses restricting competition, such as: exclusive distribution, non-competition clause, exclusive acquisition, restrictions in terms of sale price;

- increase in fuel and energy prices with major implications in production costs taking into account the manufacturing cycle of malt and beer based on conventional technology that involves 120 days (malt + beer)

- unfavourable agricultural year with a poor harvest in the basic materials used in the brewing process, which would lead to higher prices for barley and hops;

- deliberate or accidental entry into insolvency of the Company's customers - beer distributors as a result of limiting their access to credit in order to support their activity which would increase commercial risks to the collection of goods.

- decrease in the purchasing power of the population affected by unemployment

The management believes that it takes all necessary measures to support the sustainability and growth of the Company's business under current conditions by:

- constantly monitoring its liquidity;
- short-term forecasting of net liquidity;
- monitoring incoming and outgoing flows of cash (daily), assessment of effects on borrowers.

### **h) Capital adequacy**

SC BERMAS SA has a policy of maintaining equity for the development of the company and reaching its objectives. The main objective of the company is the continuation of the activity in order to provide profitability for its shareholders. In the last two years, the net asset value of SC BERMAS SA exceeded 1.5 times the share capital. The management of SC BERMAS SA intends, in the next financial year, to maintain at least the same level.

The equity of SC BERMAS SA consists of share capital, created reserves, current profit and retained earnings. The equity at 31.12.2018 of SC BERMAS SA is amounted to 23.276.829 lei compared to 23.930.878 lei on 31.12.2017. SC BERMAS SA is not subject to statutory capital adequacy requirements.